

Replica Partner Program

Together, we're redefining how high-risk work gets done.

Create growth with a secure environments platform.

New Revenue Without Complexity

Instead of stitching together tools that all promise faster outcomes and lower risk, Replica gives users one uniquely isolated workspace to investigate threats, use AI safely, share data, and run sensitive projects without touching production or changing their tenants.

Whether you embed, package, or fulfill, you can stand up secure environment offerings fast, so you can drive adoption, accelerate deals, and add new revenue this quarter.

Partner Value at a Glance

Differentiate by truly isolating high-risk work with a governed environment.

Create revenue via add-ons, premium bundles, or catalog/marketplace listings.

Move fast with SSO and one-click launch into pre-configured spaces.

Customer Use Cases

- In-product investigations:** Launch risky steps into pre-templated environments - no tenant changes.
- Hardened trials & POCs:** Run evals in isolated workspaces with audit export to speed approvals.
- Threat-intel workflows:** Let analysts browse, collect, and test privately, then export evidence.
- Secure shared work:** Host sensitive product research & collaboration with controlled file sharing and retention.
- AI-assisted analysis:** Use assistants and agents under guardrails, with every action logged.

Choose Your Partner Path



Embed

Route users into policy-based environments via SSO/SCIM for safer POCs, cleaner evidence, and new upsell paths.



Package

Offer a co-branded investigation environment that goes live in days, with faster time-to-demo and attach to DFIR



Fulfill

List Replica on your marketplace or line card for easier buying, simpler POs, and co-sell alignment.

Benefits from Day One

Platforms

Add governed environments to premium tiers for safe, auditable trials & investigations.

Marketplaces and Resellers

Simplify buying with clear listings, ready copy, and faster purchase paths.

Services and MSSP

Offer quotable environments in days with default chain-of-custody across regions.

Threat Intelligence Providers

Enable private research with exportable chain-of-custody for RFPs.

Differentiation that Closes Deals

Alternatives trap you in client tenants or skip the controls buyers expect. Replica gives you a standard, auditable environment you can price, package, and scale. No custom projects needed.

| Capability | Client-managed VMs | Internal Lab | Generic browser/ VPN | Replica |
|-------------------------------------|--------------------------------------|----------------------------|-----------------------------------|-------------------------------------------------|
| Partner setup speed | Days to weeks | Days | Minutes | Minutes |
| User startup time | After IT approvals and provisioning | After internal queue | Immediate, but ad hoc | Immediate & pre-templated |
| Operator anonymity | Low | Low to medium | Low | High |
| Governed isolation | Runs in customer network | Inside org network | None: runs on analyst host/tenant | Separate environment outside client tenants |
| Granular controls | Basic IAM: policies vary by customer | Ad hoc: varies by team | Minimal: browser/ VPN policy only | Roles, time-boxed invites, retention, approvals |
| Audit trail strength | Partial: manual consolidation | Partial: scattered systems | Weak: hard to reconstruct | Complete logs + echain of custody |
| Client IT dependency | High | Medium | Low | None |
| Standardization across teams | Low | Partial | Low | High |
| Evidence export | Manual, error-prone | Manual, variable | Manual, limited | One-click, with timestamps & auth |

Get Moving

Clients expect speed. Regulators expect proof. Your team requires tools that don't get in the way. Replica delivers all three: fast from day one, safe in live incidents, and auditable in any review.

Let's prove it together. Tap the value of secure environments from Replica.